

Prospect Report

Broker Name: DNQContacted: 01/26/2005Spoke With: JOHN SMITH

GENERAL INFORMATION

Borrower Name: JOHN SMITH CB Name: NA
Borrower SS#: 123456789 B-DOB: 01/01/01 CB SS#: _____ CB-DOB: _____
Home Phone: 987-654-3210 Work Phone: 789-456-1230 Alt Phn: _____
Address1: 123 PARK AVE Home Price: 150000 Type: 1 FAMILY
Address2: _____ Approx. Val: 500000
City, State Zip: HOWELL NJ 00000-7731 Sim Hom Val: 500000
County: MONMOUTH Yrs In Home: 22

MORTGAGE INFORMATION

	FIRST MORTGAGE	SECOND MORTGAGE
Original Amount:	<u>160000</u> Balance: <u>65000</u> Term: <u>30</u>	Balance: _____ Term: _____
Payment (P&I):	<u>450</u> <input type="checkbox"/> Include Taxes? Tax: _____	
Years Into:	<u>22</u> <input type="checkbox"/> Include Insur.? Ins: _____	
Interest Rate:	<u>7.5</u> Mortgage Type: <u>FIXED</u> <u>0</u>	Mortgage Type: _____
Lender Name:	<u>MORTGAGE LENDER</u>	
Time W/Lender:	<u>22</u>	

EMPLOYMENT AND INCOME INFORMATION

	BORROWER	COBORROWER
Employer:	<u>STATE OF NEW JERSEY</u>	
Position:	<u>CORRECTIONS OFFICER</u>	
Annual Income:	<u>100000</u> Yrs: <u>20</u> Other Income: _____	Yrs: _____ Other Income: _____

CREDIT AND DEBT INFORMATION

Credit Card Debt: 7500 Declared Bankruptcy Filed: _____ Discharged: _____
Other Loans: 16000 Delinquent Loan Date: _____
Credit Grade: EXCELLENT Delinquent Taxes Date: _____

MOTIVATION INFORMATION

Debt Consolidation Home Improvement\Cash Out Refinance Term Adjustment
 Other - Please Specify: _____

CALLBACK INFORMATION

Date: TOMORROW Time: 6PM Phone: 987-654-3210 Phone Type: HOME PHONENotes: WANTS TO REFINANCE